

A Mix of Hard and Soft ROI



autodesk | ROI for Building Owners

We can get permit information in order much faster. And once all submittals are done using Buzzsaw, we'll see a reduction in paper usage of 63% overall and as much as 88% for record maps."

—Kurt Olmsted
Mapping and Land Records Division of Mecklenburg County, N.C.

Buzzsaw has already enabled us to cut our design phase by 30%, and lower distribution costs by half.

—Darren Hawkins
Architecture Manager Safeway Stores, plc.

Not only is Buzzsaw savings us around \$1,500 per week on our Louisville Airport project, it actually helped us land the job in the first place.

—John Bryant
Wyndham International

We have reduced the time spent managing the bidding process by more than 70 percent, which will be especially beneficial as we boost production. In fact, our printing costs have been reduced by about \$5,000 per bid process.

—Chris Harrison
Vice President and General Manager Fulton Homes

A Mix of Hard and Soft ROI

For the majority of Buzzsaw users, ROI is most readily measured as dollars saved on printing, delivery, travel, and so on. As customers attest, however, this is just the beginning. Faster turnaround of documents, shorter bidding and permitting processes, and better overall productivity all produce savings on labor that equal or even exceed savings on hard costs. These less tangible benefits of using Buzzsaw can have a profound effect on your bottom line:

- Clearer and faster communication both internally and externally
- Ability to provide better quality work for customers
- Fewer change orders
- Increases in new and repeat business

Generic IT Infrastructure for Project Management Platform Annual Cost

Servers	\$1,250
Firewall	\$1,250
Bandwidth/Year (\$600/mo x12)	\$7,200
IT Support/Labor (8 hours/month x 12 x \$100/hr.)	\$9,600
TOTAL	\$20,100
Buzzsaw Subscription	\$16,800
Savings	\$3,300

Build, Versus Buy

For many owners today, maintaining a project collaboration and management service is a basic cost of doing business. Which leads to the question: am I getting the most for my money? The answer is yes, if you are subscribing to Autodesk Buzzsaw. Because it is built by the world's leading design software and digital content company, Buzzsaw offers superior functionality and integrates with solutions that map to the way you and your project teams work, including AutoCAD and Autodesk Architectural Desktop. Just as importantly, Buzzsaw delivers unparalleled value. Even excluding software, purchasing and maintaining the technical infrastructure for an in-house project management platform would cost far more than simply subscribing to Buzzsaw.

Let's Get Started

To learn more about how Autodesk Buzzsaw can lower your cost of doing business, contact your local Autodesk reseller, or reach us at: (CONTACT INFO)

Driving Return on Investment

Managing risk and sustaining profitability may be constant struggles for everyone in the building industry, but only building owners face the complex job of managing teams and processes through all phases of the project lifecycle. This is why smart owners seek out the Autodesk® Buzzsaw® project collaboration and management service. The leading online service, Buzzsaw helps owners save time and money, from building planning and design through construction and ongoing facilities management.

Maximum Savings on Labor, Materials, and Services

The Autodesk Buzzsaw solution is the one that delivers the essential combination of visibility into project details and complete control over design review and building processes. By providing a focal point for your entire project portfolio, Buzzsaw can help you improve efficiency and reduce operating costs right away.

Planning

- Workflow features enhance control over project processes, reducing errors and rework.

Operations

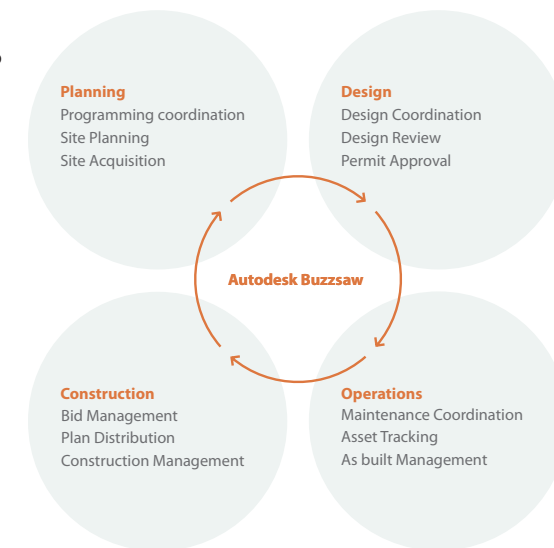
- Executive and project-level dashboards provide "at a glance" project status and drive faster turnaround of critical documents and processes

Design

- Standardized, automated work processes reduce printing and reproduction costs.

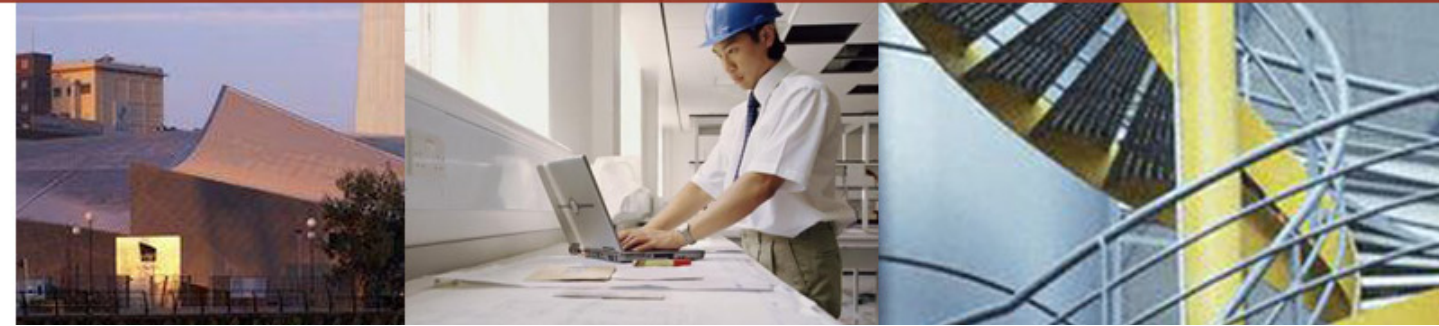
Construction

- Instant, team-wide access to project documents and designs eliminates delivery costs.



Autodesk Buzzsaw

Effective Through all Phases of Building Design, Construction & Operations



<i>Project Planning and Design</i>	Buzzsaw Feature	Owner Benefit
Planning	Centralized document storage, automatic change notifications	Keeps project team members informed of changes and updates, shortening response times
Design Review	Online design set tracking, version control, reviewing, and redlining	Reduces travel costs Saves money on printing and messenger expenses Enables the team to work on the right document Helps reduce errors
<i>Construction</i>		
Team Management	Executive- and project-level dashboards	Enables real-time progress monitoring Provides better visibility and control over project processes Cuts response times for on-time, on-budget project delivery
Workflow Management	Automatic notifications and ball-in-court workflow views.	Clarifies responsibilities and next steps, accelerating resolution of critical issues Improves accountability Identifies discrepancies early to keep projects on track Accelerates communication and change management process
Construction Administration	Standard forms, including RFIs, submittals, reports, meeting minutes, and correspondence	Reduces errors and lowers printing costs Shortens cycle times Accelerates resolution of critical issues
Bidding	Secure bid document distribution and responses	Identifies conflicts of interest, provide security during bidding process.
<i>Ongoing Operations</i>		
Property Management	Online document storage and storage access. Fault-tolerant storage, encrypted transmission of information.	Centralized document access minimizes paper-based processes, reduces printing and messenger costs Coordinates service requests and work orders between regional locations, corporate headquarters, and external vendors Enhanced security and privacy reduce risk of hacking and fraud
Administration	Fast setup with easy administrative tools Support for multiple languages	Saves time and maintains consistency across multiple properties Standardizes practices across international operations

Autodesk Buzzsaw: Saving Money for Owners, Developers and Public Agencies

Since its debut in 1999 Autodesk Buzzsaw has consistently led the market for project collaboration and management solutions. The reason for this popularity is simple: Buzzsaw delivers results fast. In fact, most customers find that Buzzsaw pays for itself within two to three months after implementation, and consistently delivers annual ROI in the 300-400% range.

Annual Cost Reduction with Autodesk Buzzsaw Fulton Homes

<i>Project Elements (Numbers)</i>	<i>Cost Per Element</i>	<i>Projects Annually</i>	<i>Cost Savings</i>	
Printing: Design Review Sets	65	\$50	12	\$39,000
Travel: Overnight Trips	2	\$1,500	12	\$36,000
Document Delivery	1	\$35	12	\$420
Faxes	100	\$10	12	\$12,000
Subtotal: Annual Savings for Printing, Courier Services and Travel:				\$87,420
Annual Buzzsaw Subscription:				\$16,800
Total Annual Savings with Buzzsaw:				\$70,620
Annual Return on Investment:				420%

Annual Cost Reduction with Autodesk Buzzsaw Wyndham Hotel

<i>Project Elements (Numbers)</i>	<i>Cost Per Element</i>	<i>Projects Annually</i>	<i>Cost Savings</i>	
Printing: Design Review Sets	500	\$100	1	\$50,000
Travel: Overnight Trips	N/A	N/A	1	N/A
Document Delivery	750	\$20	1	\$30,000
Faxes	N/A	N/A	1	\$N/A
Subtotal: Annual Savings for Printing, Courier Services and Travel:				\$80,000
Annual Buzzsaw Subscription:				\$17,000
Total Annual Savings with Buzzsaw:				\$63,000
Annual Return on Investment:				371%