



**Neoforma Contract Management Solution™ (CMS)** is an innovative Web-based system that enables hospitals to drive down supply costs through improved contract optimization, fewer price discrepancies and faster, better-informed decision making. Neoforma CMS provides immediate access to the most extensive contract and product portfolio in the healthcare industry and connects you to your suppliers, without requiring substantial IT investment or implementation time.

### Comprehensive Novation® Contract Catalog

For VHA and UHC member hospitals, Neoforma CMS provides access to the complete portfolio of contracts from Novation, the largest group purchasing organization (GPO) in the U.S. With data sourced directly from GPOs and suppliers, Neoforma CMS alerts users to new contracts and contract updates—so you'll always be up to date on the latest product and pricing details. And by providing accurate contract and product information, Neoforma CMS helps to reduce identification errors and eliminate costly mistakes so that hospitals can gain full value from their contracts.

#### Detailed contract information and updates

View alerts on new contracts, both summary contract level and detailed line item information.

#### Related contract documents

Use fact sheets, price rationales, contract terms and commitment forms to analyze tiers and get better prices.

#### Advanced search

Powerful online search capabilities let users find contracts and source available contracts for products that they are buying off contract.

#### Export/Print contract data

Quickly update materials management system with up-to-date information.

#### Supplier information

Use complete contact information for suppliers to simplify identification and communication.

### Full Product Catalog

With the ability to view current, detailed information on approximately 500,000 products across all major areas of healthcare spending, CMS users can reduce product identification errors, research new products and find substitutes when backorders occur.

#### Rich product information

View product details including product names and descriptions, manufacturer product numbers, packaging details and pricing information.

#### Catalog search

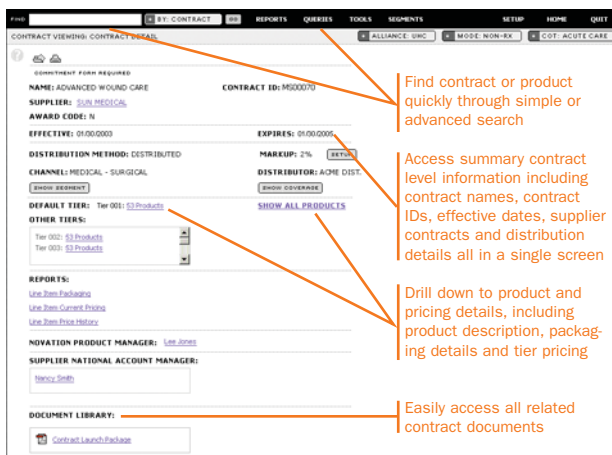
Search by keyword and product attributes, including product number, description or supplier name to locate products fast.

#### Browse by category

Scroll through product hierarchies to find products and perform side-by-side comparisons.

#### Create and manage product lists

Select products from catalog to create custom list enabling product standardization.



Find contract or product quickly through simple or advanced search

Access summary contract level information including contract names, contract IDs, effective dates, supplier contracts and distribution details all in a single screen

Drill down to product and pricing details, including product description, packaging details and tier pricing

Easily access all related contract documents

### Online Collaboration With Suppliers

By allowing hospitals to communicate and interact with their suppliers online, Neoforma CMS helps materials managers, contract agents and buyers reduce product and price discrepancies. To expedite product updates, both hospitals and suppliers can initiate and collaborate on product setup and pricing changes through online forms. When changes are made, email notifications keep everyone apprised.

#### Product updates

Use a single form to initiate and approve product and price updates for multiple items; forms are validated for completeness to ensure that the collaboration process flows smoothly.

#### Pre-populate product data

Minimize time and error by automatically populating forms with accurate product data.

#### Batch upload support

Perform large-scale updates fast when implementing multiple products on new contracts with distributors.

#### Track collaboration status and history

Check the status page to help stay organized and quickly locate forms that require immediate attention; audit history provides a record of prior agreements and helps resolve issues quicker.

#### Contacts lists

Find and select supplier partner contacts, and populate forms to quickly initiate collaboration with suppliers.

### On-demand Reports

Neoforma CMS incorporates powerful on-demand report generation capabilities that allow hospitals to track purchase trends and gain rich insight into contract spend. Hospitals can leverage these reports to increase contract compliance and optimization.

#### Novation contract utilization report

Quickly learn monthly and annual spend levels on Novation contracts as reported by the suppliers; easily download contract purchases data for further analysis.

### Significant Cost Savings

The industry study, Value of eCommerce in Healthcare, 2001, found that hospitals that implement a Web-based contract management system like Neoforma CMS could save up to 1.5% on annual supply costs.

### Neoforma Complementary Solutions

To get the full benefit from Neoforma CMS, you should be up and running with Neoforma Order Management Solution™ first. With both in place, you will immediately be able to increase contract utilization and price accuracy.

With access to the complete Novation contract portfolio, you can then start collaborating with your suppliers to set up products on new contracts, update prices and benefit from Neoforma CMS's powerful reporting capabilities. And to dramatically increase price accuracy and analysis capabilities, Neoforma Data Management Solution™ can quickly cleanse and enhance your supply chain data files, including your item master, and more.

### Let's Get Started

At Neoforma we're committed to the success of our customers, which is why we make getting started so simple. To start propelling efficiency in your supply chain, contact Neoforma today.

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*Neoforma is a leading provider of supply chain management solutions for the healthcare industry. Through a unique combination of technology, information and services, Neoforma's Web-based solutions propel collaboration between hospitals and suppliers, delivering operational efficiencies and significant cost savings for each.*

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