

Neoforma Order Management Solution™ (OMS) streamlines healthcare supply purchasing by simplifying and automating day-to-day activities. Combining powerful Web-based functionality, comprehensive discrepancy management tools and connectivity to suppliers, Neoforma OMS drives significant savings for hospitals through increased electronic transactions, online collaboration and by helping to resolve discrepancies faster. In fact, Neoforma OMS is the only solution that is proven to save staff time and dramatically reduce order discrepancies before they get to the invoice stage. And with its advanced reporting, Neoforma OMS provides hospitals with valuable insights that help reduce supply chain costs.

Increase Connectivity with Your Suppliers

With Neoforma's world-class NeoConnect™ infrastructure and a low-impact implementation methodology, Neoforma OMS rapidly connects hospitals' MMIS systems to their suppliers' ERP systems. It provides hospitals with access to the broadest group of suppliers in healthcare as well as additional transaction sets, enabling hospitals to immediately increase automation and accuracy.

Affordable connectivity

Get affordable connectivity to multiple suppliers by drastically reducing the hospital's burden and expense of establishing and maintaining connections.

One connection to many suppliers

Use Neoforma's NeoConnect infrastructure to connect to multiple suppliers using a single communication protocol (dial-up, FTP, sFTP, HTTP, SSH or Cyclone) and a single data format (EDI or XML versions). Neoforma handles the data translation and document routing to all connected suppliers.

Comprehensive document support

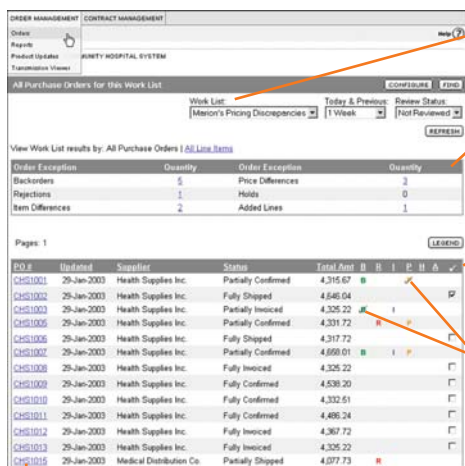
Transmit all major healthcare EDI document standards (850, 855, 856, 810, 832 and 997). The 850, 855, and 856 documents can be viewed and utilized within Neoforma OMS even if your MMIS can't accept them.

Compatibility with MMIS systems

Leverage our partnerships with leading MMIS vendors, including Lawson and PeopleSoft, to get advanced connectivity capabilities.

World-class reliability

Leverage our redundancy, fault-tolerance and geographic fail-over, which provides 24x7x365 business continuity; system monitors track operations to ensure that orders get to suppliers.



Order Exception	Quantity	Order Exception	Quantity
Backorders	5	Price Differences	3
Rejections	1	Hold	0
Item Differences	2	Added Lines	1

PO #	Ordered	Supplier	Status	Total Amt	B	I	P	H	A
CHS1001	29-Jan-2003	Health Supplies Inc.	Partially Confirmed	4,315.67					
CHS1002	29-Jan-2003	Health Supplies Inc.	Fully Shipped	4,646.04					
CHS1003	29-Jan-2003	Health Supplies Inc.	Partially Invoiced	4,325.22					
CHS1005	29-Jan-2003	Health Supplies Inc.	Partially Confirmed	4,331.72					
CHS1006	29-Jan-2003	Health Supplies Inc.	Fully Shipped	4,317.72					
CHS1007	29-Jan-2003	Health Supplies Inc.	Partially Confirmed	4,669.01					
CHS1008	29-Jan-2003	Health Supplies Inc.	Fully Invoiced	4,325.22					
CHS1009	29-Jan-2003	Health Supplies Inc.	Fully Confirmed	4,538.20					
CHS1010	29-Jan-2003	Health Supplies Inc.	Fully Confirmed	4,332.51					
CHS1011	29-Jan-2003	Health Supplies Inc.	Fully Confirmed	4,485.24					
CHS1012	29-Jan-2003	Health Supplies Inc.	Fully Invoiced	4,367.72					
CHS1013	29-Jan-2003	Health Supplies Inc.	Fully Invoiced	4,325.22					
CHS1015	29-Jan-2003	Medical Distribution Co.	Partially Shipped	4,077.73					

Create customized work lists that meet the needs of specific users

Dashboard view of order discrepancies lets you quickly drill down to resolve outstanding issues

Easily sort lists of orders to find the information you need

Check out discrepancies to track them as they are reviewed and resolved

Comprehensive Discrepancy Management

The only comprehensive discrepancy management solution in the healthcare industry, Neoforma OMS allows purchasing teams to identify, track and review order discrepancies in real-time, before they get to the invoice stage. The result is that issues and discrepancies get resolved right away, purchasing managers can close their books faster, and suppliers save on refunds and customer support.

Highlights and flags discrepancies

Review flags for lines on backorder, rejected line items, part number discrepancies, price discrepancies, items on hold and added line items to find issues that require attention.

Drill down into specific orders to see line items and transactions, including orders, confirmations, ASNs and invoices

Discrepancy dashboard and drill down

Prioritize work using summaries of discrepancies requiring attention; saves time and expedites review by drilling down to orders and line items with problems to catch discrepancies before invoicing.

Customized work lists

Save time by coordinating work across your purchasing team so that users can divide and conquer their hospital's discrepancies.

Discrepancy status

Increase accountability by tracking which discrepancies were reviewed, when they were reviewed and who reviewed them.

Online Order Status

Neoforma OMS provides instant access to confirmations, expected ship dates and advance ship notices, so purchasing staff members can keep internal clients apprised of the status of their orders.

Online Supplier Collaboration

By allowing hospitals to communicate and interact with their suppliers online, Neoforma OMS helps materials managers and buyers reduce product and price discrepancies. Both hospitals and suppliers can agree on and verify changes to product and price information online to expedite updates. With more efficient communication, hospitals and suppliers can keep their data current and execute accurate orders and invoices with fewer discrepancies.

Multiple product/pricing templates

Use templates for replacing products, changing prices, adding products and adjusting expected usage and ensure that all required fields are present and agreed upon.

Track collaboration status and history

Check the status page to help stay organized and quickly locate forms that require immediate attention; online history provides a record of prior agreements and helps resolve issues quicker.

Minimize data entry

Save time and minimize errors by automatically pre-populating forms, uploading product and price files and downloading agreed-to product/price data.

On-demand Reports

With detailed, on-demand reports, Neoforma OMS users gain centralized visibility into transactions that help hospitals reduce their overall supply costs.

Reduces supply cost through better prices

Identify disparate pricing between two or more hospitals, empowering you to standardize pricing across your hospital network.

Monitor spend across hospital system

Monitor the spend transacted electronically with your suppliers and have visibility to spend information in areas outside of Purchasing, such as Pharmacy and Food.

Drill down, filtering and downloading

Use drill down and report filtering to quickly find specific data; download reports into popular formats such as Excel, Access or PDF.

Significant Cost Savings

The 2001 study, The Value of eCommerce in the Healthcare Supply Chain, found that online order management has a major impact on the bottom line. Documented results included:

- 27% cost reduction in Purchasing Department
- 53% cost reduction in Accounts Payable Department
- \$1,010,000 savings per every \$100,000,000 in spend for medical-surgical, laboratory and diagnostic imaging areas

Neoforma Complementary Solutions

Neoforma OMS is the first step in achieving value in your supply chain. Implemented with your materials management system (MMIS), it is the key to simplifying and automating critical day-to-day purchasing processes such as placing orders and checking confirmations. Neoforma OMS streamlines the purchasing process, freeing valuable staff time that can be redeployed to Neoforma Contract Management Solution™, a tool that helps hospitals boost their contract utilization and price accuracy. Neoforma also offers a Neoforma Data Management Solution™ that can be leveraged in tandem with Neoforma OMS to clean incorrect pricing and product information.

Let's Get Started

At Neoforma we're committed to the success of our customers, which is why we make getting started so simple. To start propelling efficiency in your supply chain, contact Neoforma today.

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Neoforma is a leading provider of supply chain management solutions for the healthcare industry. Through a unique combination of technology, information and services, Neoforma's Web-based solutions propel collaboration between hospitals and suppliers, delivering operational efficiencies and significant cost savings for each.

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